



# GROSSMAN YANAK & FORD LLP

Certified Public Accountants and Consultants

---

**Karen T. Mangis, MBA**

Director, Technology Services Group

Direct: 412-325-4005 ▲ Email: mangis@gyf.com

---

**K**aren is an industry veteran with over two decades of business software experience. She also has a masters in business administration as well as a proven track record in systems integration and project management.

As the leader of the Technology Services Group (TSG), Karen's focus is on software services related to the support and implementation of ERP business systems. The primary software applications are Sage MAS 90 and MAS 200, as well as a variety of related companion products. She directs all aspects of this business practice, including prospecting, sales, marketing and engagement management. She is responsible for the development and organization of customer training and support services..

Karen also leads the management, marketing and sales efforts for an affiliated company of Grossman Yanak & Ford LLP, Pivotal Design Group (PDG). PDG provides consulting and custom development services for the Sage MAS 500 software solution.

Throughout her career, Karen has worked in all facets of the software services industry, including system implementation, sales and marketing, educational services and research and development. She has more than 15 years of experience as a manager and business analyst for two professional consulting firms specializing in supply chain management, logistics management and financial control systems software.

Before joining Grossman Yanak & Ford LLP in May 2006, Karen served as the Director of Technology for Duquesne University's School of Leadership and Professional Advancement.

Karen earned her bachelor's degree in business administration from Robert Morris University as well as an Applied Business Programming diploma from the International Academy of Design and Technology. She completed her Masters in Business Administration from Carlow University in 2008.

In her free time, Karen stays active. She volunteers for her children's activities as well various community organizations. She and her family enjoy biking, skiing and playing tennis.

Karen lives in O'Hara Township with her husband, Phil, and their children, Philip and Lauren.